

**TEA ASSOCIATION/TEA COUNCIL OF THE USA INC.
2021 MEMBERSHIP DUES**

**TRADE MEMBERS
CATEGORY A - PACKERS 2021 DUES**

Packs Less than 500,000 lbs. per annum	\$	2,450.00
Packs Between 500,000 & 1 Million lbs. per annum	\$	4,900.00
Packs Between 1 Million & 2 Million lbs. per annum	\$	9,800.00
Packs Between 2 Million & 3 Million lbs. per annum	\$	14,700.00
Packs Between 3 Million & 4 Million lbs. per annum	\$	15,700.00
Packs Between 4 Million & 5 Million lbs. per annum	\$	16,700.00
Packs Between 5 Million & 6 Million lbs. per annum	\$	18,550.00
Packs Between 6 Million & 7 Million lbs. per annum	\$	22,250.00
Packs Between 7 Million & 8 Million lbs. per annum	\$	25,950.00
Packs Between 8 Million & 9 Million lbs. per annum	\$	29,650.00
Packs Between 9 Million & 10 Million lbs. per annum	\$	33,350.00
Packs Between 10 Million & 11 Million lbs. per annum	\$	37,100.00
Packs Between 11 Million & 12 Million lbs. per annum	\$	40,800.00
Packs Between 12 Million & 13 Million lbs. per annum	\$	44,500.00
Packs Between 13 Million & 15 Million lbs. per annum	\$	48,200.00
Packs Between 15 Million & 20 Million lbs. per annum	\$	55,600.00
Packs Between 20 Million & 25 Million lbs. per annum	\$	74,150.00
Packs Between 25 Million & 30 Million lbs. per annum	\$	92,700.00
Packs Between 30 Million & 35 Million lbs. per annum	\$	111,250.00
Packs Between 35 Million & 40 Million lbs. per annum	\$	129,800.00
Packs Between 40 Million & 45 Million lbs. per annum	\$	148,300.00
Packs Between 45 Million & 50 Million lbs. per annum	\$	166,850.00
Packs Between 50 Million & 55 Million lbs. per annum	\$	185,400.00
Packs Over 55 Million lbs. per annum	\$	203,950.00

Black, Green, Oolong & White Tea:	1 Lb. = 1.0 Lb. Leaf
100% Instant Tea:	1 Lb. = 2.75 Lbs. Leaf
Sugar Iced Tea Mix:	100 Lbs. = 6.0 Lbs. Leaf
Beverage Strength Liquid Tea:	20 Gals. = 1.0 Lb. Leaf

**TRADE MEMBERS
CATEGORY B - IMPORTERS/TRADERS 2021 DUES**

Import & Sell Less than 2,000,000 lbs. per annum	\$	2,050.00
Import & Sell Between 2 & 4 Million lbs. per annum	\$	3,100.00
Import & Sell Between 4 & 7 Million lbs. per annum	\$	4,100.00
Import & Sell Between 7 & 10 Million lbs. per annum	\$	7,200.00
Import & Sell Between 10 & 15 Million lbs. per annum	\$	10,300.00
Import & Sell Between 15 & 20 Million lbs. per annum	\$	15,450.00
Import & Sell Between 20 & 25 Million lbs. per annum	\$	20,600.00
Import & Sell Between 25 & 30 Million lbs. per annum	\$	25,750.00
Import & Sell Between 30 & 35 Million lbs. per annum	\$	30,900.00
Import & Sell Between 35 & 40 Million lbs. per annum	\$	36,050.00
Import & Sell Over 40 Million lbs. per annum	\$	41,200.00

Black, Green, Oolong & White Tea:	1 Lb. = 1.0 Lb. Leaf
100% Instant Tea:	1 Lb. = 2.75 Lbs. Leaf
Sugar Iced Tea Mix:	100 Lbs. = 6.0 Lbs. Leaf
Beverage Strength Liquid Tea:	20 Gals. = 1.0 Lb. Leaf

ASSOCIATE MEMBERS 2021 DUES

Revenue Under \$500,000 Derived from Tea	\$	1,300.00
Revenue between \$500,000 & 1.5 Million Derived from Tea	\$	3,100.00
Revenue between 1.5 & 3 Million Derived from Tea	\$	4,650.00
Revenue between 3 & 5 Million Derived from Tea	\$	7,750.00
Revenue Over 5 Million Derived from Tea	\$	10,300.00

TEA ORIGINS (Tea Council has Separate Dues Structure) 2021 DUES

Dues are calculated by Producing Country's share of the three year rolling average of total tea imports coming into the USA times the projected U.S. Trade Contribution (Projected U.S. Trade Contributions) x (Producer Country % Share of Total Tea Imports (ITC 3 Year Average plus Instant Tea) = Producer Country \$ Contribution
All calculations are based on official Tea figures published by both the Tea Association of the USA as well as the International Tea Committee.