

TEA ASSOCIATION/TEA COUNCIL OF THE USA INC.

2020 MEMBERSHIP DUES

TRADE MEMBERS	
CATEGORY A - PACKERS	2020 DUES

Packs Less than 500,000 lbs. per annum	\$ 2,450.00
Packs Between 500,000 & 1 Million lbs. per annum	\$ 4,900.00
Packs Between 1 Million & 2 Million lbs. per annum	\$ 9,800.00
Packs Between 2 Million & 3 Million lbs. per annum	\$ 14,700.00
Packs Between 3 Million & 4 Million lbs. per annum	\$ 15,700.00
Packs Between 4 Million & 5 Million lbs. per annum	\$ 16,700.00
Packs Between 5 Million & 6 Million lbs. per annum	\$ 18,550.00
Packs Between 6 Million & 7 Million lbs. per annum	\$ 22,250.00
Packs Between 7 Million & 8 Million lbs. per annum	\$ 25,950.00
Packs Between 8 Million & 9 Million lbs. per annum	\$ 29,650.00
Packs Between 9 Million & 10 Million lbs. per annum	\$ 33,350.00
Packs Between 10 Million & 11 Million lbs. per annum	\$ 37,100.00
Packs Between 11 Million & 12 Million lbs. per annum	\$ 40,800.00
Packs Between 12 Million & 13 Million lbs. per annum	\$ 44,500.00
Packs Between 13 Million & 15 Million lbs. per annum	\$ 48,200.00
Packs Between 15 Million & 20 Million lbs. per annum	\$ 55,600.00
Packs Between 20 Million & 25 Million lbs. per annum	\$ 74,150.00
Packs Between 25 Million & 30 Million lbs. per annum	\$ 92,700.00
Packs Between 30 Million & 35 Million lbs. per annum	\$ 111,250.00
Packs Between 35 Million & 40 Million lbs. per annum	\$ 129,800.00
Packs Between 40 Million & 45 Million lbs. per annum	\$ 148,300.00
Packs Between 45 Million & 50 Million lbs. per annum	\$ 166,850.00
Packs Between 50 Million & 55 Million lbs. per annum	\$ 185,400.00
Packs Over 55 Million lbs. per annum	\$ 203,950.00
Black, Green, Oolong & White Tea:	1 Lb. = 1.0 Lb. Leaf
100% Instant Tea:	1 Lb. = 2.75 Lbs. Leaf
Sugar Iced Tea Mix:	100 Lbs. = 6.0 Lbs. Leaf
Beverage Strength Liquid Tea:	20 Gals. = 1.0 Lb. Leaf

TRADE MEMBERS	
CATEGORY B - IMPORTERS/TRADERS	2020 DUES

Import & Sell Less than 2,000,000 lbs. per annum	\$ 2,050.00
Import & Sell Between 2 & 4 Million lbs. per annum	\$ 3,100.00
Import & Sell Between 4 & 7 Million lbs. per annum	\$ 4,100.00
Import & Sell Between 7 & 10 Million lbs. per annum	\$ 7,200.00
Import & Sell Between 10 & 15 Million lbs. per annum	\$ 10,300.00
Import & Sell Between 15 & 20 Million lbs. per annum	\$ 15,450.00
Import & Sell Between 20 & 25 Million lbs. per annum	\$ 20,600.00
Import & Sell Between 25 & 30 Million lbs. per annum	\$ 25,750.00
Import & Sell Between 30 & 35 Million lbs. per annum	\$ 30,900.00
Import & Sell Between 35 & 40 Million lbs. per annum	\$ 36,050.00
Import & Sell Over 40 Million lbs. per annum	\$ 41,200.00
Black, Green, Oolong & White Tea:	1 Lb. = 1.0 Lb. Leaf
100% Instant Tea:	1 Lb. = 2.75 Lbs. Leaf
Sugar Iced Tea Mix:	100 Lbs. = 6.0 Lbs. Leaf

Beverage Strength Liquid Tea:

20 Gals. = 1.0 Lb. Leaf

ASSOCIATE MEMBERS		2020 DUES
Revenue Under \$500,000 Derived from Tea	\$	1,300.00
Revenue between \$500,000 & 1.5 Million Derived from Tea	\$	3,100.00
Revenue between 1.5 & 3 Million Derived from Tea	\$	4,650.00
Revenue between 3 & 5 Million Derived from Tea	\$	7,750.00
Revenue Over 5 Million Derived from Tea	\$	10,300.00
TEA ORIGINS (Tea Council has Separate Dues Structure)		2020 DUES
<i>Dues are calculated by Producing Country's share of the three year rolling average of (Projected U.S. Trade Contributions) x (Producer Country % Share of Total Tea Imports). All calculations are based on official Tea figures published by both the Tea Association of America and the Tea Council of the Americas.</i>		